



FOR IMMEDIATE RELEASE

TOWN OF HARRIETSTOWN SEEKS REQUEST FOR EXPRESSIONS OF INTEREST FOR AIRPORT CAFÉ OPERATION

March 2, 2026 - The Town of Harrietstown is seeking Requests for Expression of Interest (ROI) from qualified businesses or individuals to operate the new airport café planned for completion mid-summer of 2026 as part of a major renovation project funded by an \$8.5 million Upstate Airport Economic Development and Revitalization grant from the State of New York.

The modern newly constructed kitchen and dining space will include new equipment, expand the café from its current 992 SQFT to 1,420 square feet, and relocate the café next to a renovated passenger terminal.

This unique opportunity offers a qualified vendor a turn-key operation with a reliable year-round customer base and strong history of profitability.

Interested parties should briefly outline their background, proposed café concept, and relevant experience in a document submitted to Corey Hurwitch, Airport Manager via email to airportmanager@harrietstown.org with the subject heading "Café REI" or via postal mail to 96 Airport Rd Saranac Lake NY 12983 with "Café REI" clearly written on the envelope.

The REI will remain open until a Request for Proposals (RFP) becomes available or the airport determines it's in the best interest to close the REI period. All qualified businesses or individuals will then receive a detailed RFP from the Town of Harrietstown.

In addition to the café relocation and expansion, the multi-phase project also includes installing solar panels on the roof, expanding the central receiving area, and updating furniture, lighting, ventilation, water well, and air conditioning all of which will result in an enhanced passenger experience.

Adirondack Regional Airport commercially serves Boston and New York City with daily flights on Cape Air through the support of the Essential Air Services Act with an average of 4,600 outbound passengers utilizing the service annually.

Additionally, the airport welcomes roughly 1,322 general aviation arrivals annually, which commonly utilize café services for catering.

CONTACT

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