

Bid Analysis of Low Bidder

In general, the low bidder's unit prices appear to be reasonable in comparison to the Engineer's Estimate, with the exception of the following major and minor items:

Major Items (>\$50,000 Bid Price & Differs More Than 25% from Engineer's Estimate)

- A. The low bidder's unit price of \$264/CY for Item 2D – Dredging (Dispose of at an approved Long Island Facility) is 32% higher than the Engineer's Estimate price of \$200/CY. The low bidder's unit price is the lowest out of the four (4) bids opened. Therefore, the Engineer's Estimate unit price may be low. Bid quantities have been verified.

Minor Items (<\$50,000 Bid Price & Differs More Than 100% from Engineer's Estimate)

- B. The low bidder's unit price of \$23,450/LS for Item 116 – Project Survey and Stakeout is 134.5% higher than the Engineer's Estimate price of \$10,000/LS. The average bid unit price of all four (4) of the bids was \$20,362.50. This indicates that the Engineer's Estimate unit price may be low. This is a lump sum payment item with no possibility of increasing in price.
- C. The low bidder's unit price of \$80/SY for Item 242 – Geotextile Filter Fabric is 300% higher than the Engineer's Estimate price of \$20/SY. There was a high spread in bid prices, with unit prices ranging from 8\$/SY to 100\$/SY. The average bid unit price of all four (4) of the bids was \$49.50/SY. Therefore, the Engineer's Estimate unit price may be low. Bid quantities have been verified.

Bidder Responsibility and Qualifications

The following checks were performed on the low bidder for bidder responsibility:

- The low bidder is not on the General Services Administration list of debarred, suspended or excluded firms ineligible for Federal Aid.
- The low bidder is not on the Department of Labor list of firms debarred for willful violations of the Labor Law.
- The Department of State database was checked to ensure that the corporation has the proper authority to conduct business in New York State.
- The website for the Office of Safety and Health Administration for safety violations was checked and the low bidder did not have any violations.



L. K. McLean Associates, D.P.C.

The apparent low bidder Pioneer Landscaping & Asphalt Paving, Inc. with a base bid of \$379,945.00 is \$97,025.00 (34.3%) higher than the engineer's estimate of \$289,920.00. It is our understanding that Pioneer Landscaping & Asphalt Paving, Inc. has provided a 10% Bid Bond made payable to the City in the amount of 10% of the total amount bid for the project. Upon review of the above reference information and our company's past experience with Pioneer Landscaping & Asphalt Paving, Inc., our office finds Pioneer Landscaping & Asphalt Paving Inc. qualified and acceptable to be the contractor for the Mill Pond Dredging Project.

Attached please find a summary of the bids (Construction Bid Breakdown). If there are any questions regarding this bid analysis letter, please do not hesitate to contact this office.

Very truly yours,
L.K. McLean Associates, D.P.C.

A handwritten signature in black ink, appearing to read 'Keith J. Masseria'. The signature is fluid and cursive, with the first name 'Keith' and last name 'Masseria' clearly distinguishable.

Keith J. Masseria, P.E.
Vice President

Enc: KJM

PARISON OF BIDS RECEIVED AND OPENED

Date: August 20, 2025
LKMA Project No: 23143000

Engineers Estimate			
	UNIT	QUANTITY	UNIT PRICE
Structures	EA	20	\$382.00
	LS	1	\$7,640.00
	LS	1	\$25,000.00
	LS	1	\$15,000.00
	CV	40	\$142.00
	CV	1,000	\$200.00
Land Facility)	CV	40	\$246.00
	LS	1	\$5,000.00
	LS	1	\$10,000.00
	SV	240	\$20.00

LASER INDUSTRIES INC.			
	UNIT PRICE	AMOUNT	Difference
	\$250.00	\$5,000.00	(2,640.00)
	\$30,000.00	\$30,000.00	5,000.00
	\$45,000.00	\$45,000.00	30,000.00
	\$100.00	\$4,000.00	(1,860.00)
	\$300.00	\$300,000.00	100,000.00
	\$200.00	\$8,000.00	(1,800.00)
	\$25,000.00	\$25,000.00	20,000.00
	\$25,000.00	\$25,000.00	15,000.00
	\$10.00	\$2,400.00	(2,400.00)

PIONEER LANDSCAPING & ASPHALT PAVING, INC.			
	UNIT PRICE	AMOUNT	Difference
	\$315.00	\$6,300.00	-\$1,340.00
	\$16,340.00	\$16,340.00	\$10,380.00
	\$11,460.00	\$11,460.00	-\$3,540.00
	\$109.00	\$4,360.00	-\$1,320.00
	\$264.00	\$264,000.00	\$64,000.00
	\$147.00	\$5,880.00	-\$3,920.00
	\$9,915.00	\$9,915.00	\$4,915.00
	\$23,460.00	\$23,460.00	\$13,460.00
	\$80.00	\$19,200.00	\$14,400.00

QUINTAL CONTRACTING CORP.			
	UNIT PRICE	AMOUNT	Difference
	\$725.00	\$14,500.00	\$6,860.00
	\$75,000.00	\$75,000.00	\$50,000.00
	\$75,000.00	\$75,000.00	\$60,000.00
	\$275.00	\$11,000.00	\$5,320.00
	\$375.00	\$375,000.00	\$175,000.00
	\$250.00	\$10,000.00	\$200.00
	\$9,000.00	\$9,000.00	\$4,000.00
	\$15,000.00	\$15,000.00	\$5,000.00
	\$8.00	\$1,920.00	-\$2,880.00

SPECTRASERV INC.			
	UNIT PRICE	AMOUNT	Difference
	\$1,250.00	\$25,000.00	\$17,360.00
	\$82,000.00	\$82,000.00	\$67,000.00
	\$23,000.00	\$23,000.00	\$8,000.00
	\$65.00	\$2,600.00	-\$3,080.00
	\$310.63	\$310,630.00	\$110,630.00
	\$70.00	\$2,800.00	\$7,000.00
	\$35,000.00	\$35,000.00	\$30,000.00
	\$18,000.00	\$18,000.00	\$8,000.00
	\$100.00	\$24,000.00	\$19,200.00

Average Unit Price	Average High/Low	Average Extended Price
\$635.00	\$520.00	\$12,700.00
\$58,095.00	\$55,190.00	\$58,095.00
\$38,615.00	\$34,000.00	\$38,615.00
\$197.25	\$104.50	\$3,460.00
\$312.41	\$308.32	\$312,467.50
\$166.75	\$173.60	\$6,670.00
\$19,728.75	\$17,467.60	\$19,728.75
\$20,992.50	\$20,722.00	\$20,992.50
\$49.50	\$49.00	\$11,860.00

TOTAL	\$282,920.00
WITH 10% CONTINGENCY	\$311,212.00

Unit Price Total	\$125,860.00
Sub total	\$444,400.00
Difference from E	\$161,480.00

Unit Price Total	\$81,120.00
Sub total	\$379,945.00
Difference from E	\$97,025.00

Unit Price Total	\$175,619.00
Sub total	\$586,420.00
Difference from E	\$93,500.00

Unit Price Total	\$168,795.63
Sub total	\$553,030.00
Difference from E	\$250,110.00



August 21st, 2025

Spiro Tsirkas
Executive Director
City of Glen Cove
Glen Cove City Hall
9 Glen St
Glen Cove NY 11542

8B

RE: (Bid Number: 2025-008)
Glen Cove Golf Course Irrigation Replacement
Bid Review and Recommendation of Award
IMEG #240006058

Dear Mr. Tsirkas:

IMEG has reviewed the Bid Proposals received for the Glen Cove Golf Course Irrigation project. The totals of the Bid Proposals submitted, listed in order of the Bid Amount inclusive of the sole add alternate, are as follows:

<u>Contractor</u>	<u>Total Bid</u>
National Lawn Sprinklers	\$2,239,000.00
Mermaid Industries	\$2,345,741.00

National Lawn Sprinklers is the apparent low bidder at \$2,239,000.00. This bid is lower than the engineer's estimate of \$2,441,900.00.

A meeting with National Lawn Sprinklers was held on August 21st, 2025 at 9:00AM to review their bid, the scope, and the schedule of the project. During this call, John Luciano (representative of National Lawn Sprinklers) stated they can complete the work in accordance the Contract Documents and at the bid prices. National Lawn confirmed that they understood the scope of work and can also satisfy the Project Schedule and desired timeline. National Lawn confirmed that they do not anticipate any substitutions.

IMEG performed due diligence calls to the references listed in National Lawn Sprinkler's bid submission. All of whom spoke very highly of the company and their service.

A bid bond in the amount of 10% of the bid was provided.

Spiro Tsirkas
August 21, 2025

IMEG #24006058
Page 2 of 2

IMEG has no objection to the City of Glen Cove awarding the contract to the lowest responsible bidder, National Lawn Sprinklers.

Should you have any questions or require additional information, please do not hesitate to contact our office.

Sincerely,



Michael DeGiglio
Senior Associate
Michael.A.DeGiglio@imegcorp.com

MAD/nv/jr





ROBERT A. STEELE, P.E. PRESIDENT and CEO
JAMES L. DeKONING, P.E., VICE PRESIDENT
CHRISTOPHER F. DWYER, VICE PRESIDENT
KEITH J. MASSERIA, P.E., VICE PRESIDENT
MATTHEW JEDLICKA, LEED AP, PRINCIPAL
TAMARA STILLMAN, P.L.S., PRINCIPAL-DIRECTOR OF SURVEY
CHRISTINE L. BELSON, MBA, SHRM-SCP, PRINCIPAL-CONTROLLER

Associates

STEVEN W. EISENBERG, P.E.
ANDREW B. SPEISER
VINCENT CORRADO, P.E.
KEVIN J. PETERMAN, P.E.
KARA M. O'NEILL, GISP, MBA

8C

August 5, 2024

City of Glen Cove
Department of Public Works
9 Glen Street
Glen Cove, New York 11542

Attn: Michael Yeosock, P.E., Director of Public Works

Re: *Proposal for Construction Administration and Construction Inspection for the Mill Pond Dredging Project.*

Dear Mr. Yeosock:

Pursuant to your Department's request, L.K. McLean Associates, P.C. (LKMA) is pleased to submit the following proposal for Construction Administration and Inspection for the construction phase of the Mill Pond Dredging Project in Glen Cove.

The proposed scope of work will entail the following:

SCOPE OF SERVICES

I. Construction Administration and Inspection (2-Months)

Under this Task, LKMA will provide part time construction inspection and administration for the construction phase (estimated to be 2 months).

Construction administration will be part time (approximately 4 hours/week). Such services shall include but not be limited to the following:

- Pre-construction meeting
- Progress meetings (as necessary)
- Submittal review and approval
- Address any design issues during construction



Construction inspection will be part time during the construction phase of the project. Part time inspection services will include an average of 20 hours per week for a 2-month construction schedule. Such services shall include but not be limited to the following:

- Daily Work Reports
- Monitor inspection activities for compliant with the plans, specifications, and permits
- Review payment requests
- Project closeout activities
- Preparation of As-built plan markup

LKMA's inspector will be provided at a billing rate of \$99/hr. for a 2-month work period (20 hours/week). LKMA's EIC will provide part time contract administration at a rate of \$220/hr.

Our fee estimate for the above referenced services is as follows:

I. Construction Administration and Inspection	\$23,700.00
Total Engineering Services (Task I)	\$23,700.00

The indicated fee includes all out of pocket expenses associated with travel, materials and reproduction costs.

We want to thank you for giving us an opportunity to work on this project. If you have any questions or comments regarding this proposal, please do not hesitate to contact me.

Very truly yours,

Keith J. Masseria, P.E.
Vice President

KJM:kjm



127 Wolf Road
Albany, New York 12205
NYS DMV REG. No. R301-0116
(518) 458-7700

Bill Asprion

GLEN COVE CITY SALESPERSON

BUYER'S NAME
9 GLEN ST

STREET ADDRESS
Glen Cove

NY

CITY
(516) 725-1430

(516) 780-3883

ST/ (5

RES. PHONE

hats8385@gmail.c

DRIVER'S LIC. NO.

EMAIL ADDRESS

8D

THE TRANSACTION

I ORDER AND AGREE TO PURCHASE FROM YOU, ON THE TERMS CONTAINED ON BOTH SIDES OF THIS AGREEMENT, THE FOLLOWING VEHICLE (READ OTHER SIDE)

THE VEHICLE

☒ NEW ☐ USED ☐ DEMO YEAR 2025 STOCK #

MAKE Chevrolet MODEL Tahoe

BODY TYPE SUV Cyl Automatic ☒ AUTO SP. ☒ 4 WD

BODY COLOR Summit White TRIM SSV

VIN 1GNSKLED1RR214429

DEL. DATE MILEAGE

ESTIMATED DELIVERY DATE / PLACE OF DELIVERY

If the new motor vehicle has not been delivered in accordance with this contract within 30 days following the estimated delivery date, the consumer has the right to cancel this contract and to receive a full refund, unless the delay in delivery is attributable to the consumer.

PRIOR USE CERTIFICATION (required by Vehicle and Traffic Law 417-A if the principal prior use of the vehicle were as a police vehicle, taxicab, driver education vehicle, rental vehicle or if the vehicle was repurchased under New York "lemon laws" or returned for nonconformity of its warranty).

The principal prior use of the vehicle was as: a police vehicle, a taxicab, a driver education vehicle, or a rental vehicle. The vehicle was repurchased under New York "lemon laws"; returned for nonconformity of its warranty

THE TRADE

YEAR MAKE

MODEL BODY

COLOR TYPE

VIN MILEAGE

PLATE EXP. DATE NEED PLATES ☐

THE CLOSEOUT

BAL. OWING TO: ADDRESS

AMOUNT GOOD UNTIL WHEN CONTACTED WHOM

\$ ACCT PHONE

NO.

INSURANCE

INS. AGT. PHONE

ADDRESS

INS. CO.

POL. NO.

EFF. DATES

DEPOSITS

DEPOSIT WITH

ORDER NO.

ADDITIONAL DEPOSIT

TOTAL DEPOSITS (TRANSFER TO RIGHT COLUMN) \$0.00

* NOTICE TO USED VEHICLE BUYER: If you should be entitled to a refund pursuant to section 198-b of the NYS General Business Law, instead of returning your trade in, the dealer may pay you its wholesale value as determined by reference to the National Automobile Dealers Association Used Car Guide, or such other guide as may be approved by the Commissioner of Motor Vehicles as adjusted for mileage, improvements, and any major physical or mechanical defects rather than the value listed in this agreement.

THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.

IF YOU AGREE TO ASSIST ME IN OBTAINING FINANCING FOR ANY PART OF THE PURCHASE PRICE, THIS ORDER SHALL NOT BE BINDING UPON YOU OR ME UNTIL ALL OF THE CREDIT TERMS ARE PRESENTED TO ME IN ACCORDANCE WITH REGULATION "Z" (TRUTH-IN-LENDING) AND ARE ACCEPTED BY ME. IF I DO NOT ACCEPT THE CREDIT TERMS WHEN PRESENTED, I MAY CANCEL THIS ORDER AND MY DEPOSIT WILL BE REFUNDED.

DEPOSITS ARE NON-REFUNDABLE ON ALL APPROVED SALES.

I HAVE READ THE TERMS ON THE FRONT AND BACK OF THIS AGREEMENT AND HAVE RECEIVED A COMPLETED COPY OF THIS AGREEMENT, AND I UNDERSTAND THAT THE FINAL PAYMENT MUST BE MADE PRIOR TO

ANY MOTOR VEHICLE TRANSACTIONS AND MUST BE IN CASH OR CERTIFIED

CHECK ONLY.

BUYER'S SIGNATURE DATE

DATE

ACCEPTED BY DATE 6/27/2025

THIS AGREEMENT IS NOT BINDING UNLESS SIGNED BY THE SELLER AND THE BUYER. SEE THE OTHER SIDE FOR ADDITIONAL TERMS.

THE PRICE

VEHICLE PRICE + \$57,675.00

TRANSPORTATION (IF NOT INCLUDED IN VEHICLE PRICE) +

FACTORY INSTALLED EQUIPMENT +

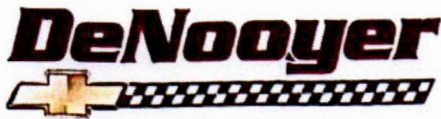
OPTION CODE Piggyback off of Franklin County contract

23-0908-1

2% off of vehicle per Franklin County - \$1,153.50

VEHICLE SUBTOTAL \$56,521.50

We will include delivery in this price for you



127 Wolf Road
Albany, New York 12205
NYS DMV REG. No. R301-0116
(518) 458-7700

Bill Asprion

GLEN COVE CITY SALESPERSON

BUYER'S NAME
9 GLEN ST

STREET ADDRESS
Glen Cove NY

CITY (516) 725-1430 (516) 780-3883 STA (51

RES. PHONE hats8385@gmail.cri

DRIVER'S LIC. NO. EMAIL ADDRESS

8E

THE TRANSACTION

I ORDER AND AGREE TO PURCHASE FROM YOU, ON THE TERMS CONTAINED ON BOTH SIDES OF THIS AGREEMENT, THE FOLLOWING VEHICLE (READ OTHER SIDE)

THE VEHICLE

☒ NEW ☐ USED ☐ DEMO YEAR 2026 STOCK #
MAKE Chevrolet MODEL Tahoe
BODY # 8 ☒ AUTO SP. ☒ 4 WD
TYPE SUV CYL 8
BODY Lakeshore Blue Metallic TRIM SSV
COLOR TBD
VIN
DEL. MILEAGE
DATE
ESTIMATED DELIVERY DATE / PLACE OF DELIVERY

If the new motor vehicle has not been delivered in accordance with this contract within 30 days following the estimated delivery date, the consumer has the right to cancel this contract and to receive a full refund, unless the delay in delivery is attributable to the consumer.
PRIOR USE CERTIFICATION (required by Vehicle and Traffic Law 417-A if the principal prior use of the vehicle were as a police vehicle, taxicab, driver education vehicle, rental vehicle or if the vehicle was repurchased under New York "lemon laws" or returned for nonconformity of its warranty). The principal prior use of the vehicle was as: a police vehicle, a taxicab, a driver education vehicle, or a rental vehicle. The vehicle was repurchased under New York "lemon laws"; returned for nonconformity of its warranty

THE TRADE

YEAR MAKE
MODEL BODY
COLOR TYPE
VIN MILEAGE
PLATE EXP. NEED
NO. DATE PLATES ☐

THE CLOSEOUT

BAL. OWING TO: ADDRESS
AMOUNT GOOD UNTIL WHEN CONTACTED WHOM
ACCT PHONE
NO.

INSURANCE

INS. AGT. PHONE
ADDRESS
INS. CO.
POL. NO.
EFF. DATES

DEPOSITS

DEPOSIT WITH
ORDER NO.
ADDITIONAL DEPOSIT
TOTAL DEPOSITS (TRANSFER TO RIGHT COLUMN) \$0.00

* NOTICE TO USED VEHICLE BUYER: If you should be entitled to a refund pursuant to section 198-b of the NYS General Business Law, instead of returning your trade in, the dealer may pay you its wholesale value as determined by reference to the National Automobile Dealers Association Used Car Guide, or such other guide as may be approved by the Commissioner of Motor Vehicles as adjusted for mileage, improvements, and any major physical or mechanical defects rather than the value listed in this agreement. THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.

IF YOU AGREE TO ASSIST ME IN OBTAINING FINANCING FOR ANY PART OF THE PURCHASE PRICE, THIS ORDER SHALL NOT BE BINDING UPON YOU OR ME UNTIL ALL OF THE CREDIT TERMS ARE PRESENTED TO ME IN ACCORDANCE WITH REGULATION "Z" (TRUTH-IN-LENDING) AND ARE ACCEPTED BY ME. IF I DO NOT ACCEPT THE CREDIT TERMS WHEN PRESENTED, I MAY CANCEL THIS ORDER AND MY DEPOSIT WILL BE REFUNDED.

DEPOSITS ARE NON-REFUNDABLE ON ALL APPROVED SALES.

I HAVE READ THE TERMS ON THE FRONT AND BACK OF THIS AGREEMENT AND HAVE RECEIVED A COMPLETED COPY OF THIS AGREEMENT, AND I UNDERSTAND THAT THE FINAL PAYMENT MUST BE MADE PRIOR TO

ANY MOTOR VEHICLE TRANSACTIONS AND MUST BE IN CASH OR CERTIFIED

CHECK ONLY.

BUYER'S

SIGNATURE

DATE

DATE

ACCEPTED

BY

DATE 7/18/2025

THIS AGREEMENT IS NOT BINDING UNLESS SIGNED BY THE SELLER AND THE BUYER. SEE THE OTHER SIDE FOR ADDITIONAL TERMS.

THE PRICE

VEHICLE PRICE	+	\$61,132.00
TRANSPORTATION (IF NOT INCLUDED IN VEHICLE PRICE)	+	
FACTORY INSTALLED EQUIPMENT	+	
OPTION CODE		Piggyback off of Franklin County contract
		# 23-0908-1
		2% off vehicle per Franklin County
		- \$1,222.64
		VEHICLE SUBTOTAL
		\$59,909.36
		Options:
		Light Pkg (Amber Lights) per spec attached
		\$11,495.00
		2% off options per Franklin County
		- \$229.90
		OPTIONS SUBTOTAL
		\$11,265.10
		Fee to deliver vehicle included in price
DEALER INSTALLED EQUIPMENT AND SERVICES	+	

*NYS WASTE TIRE MANAGEMENT AND RECYCLING FEE \$2.50 PER NEW TIRE

THE AMOUNT INDICATED ON THIS SALES CONTRACT OR LEASE AGREEMENT FOR REGISTRATION AND TITLE FEES IS AN ESTIMATE. IN SOME INSTANCES, IT MAY EXCEED THE ACTUAL FEES DUE THE COMMISSIONER OF MOTOR VEHICLES. THE DEALER WILL AUTOMATICALLY, AND WITHIN SIXTY DAYS OF SECURING SUCH REGISTRATION AND TITLE, REFUND ANY AMOUNT OVERPAID FOR SUCH

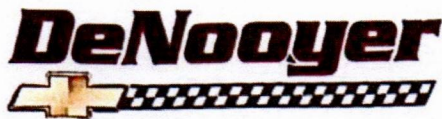
FEES
07/18/2025

Purchaser's Initials: Date:

*The optional dealer registration or title application processing fee (\$75.00 maximum) and special plate processing fee (\$5.00 maximum) are not New York State or Department of Motor Vehicles fees. Unless a lien is being recorded or the dealer issued number plates, you may submit your own application for registration and/or certificate of title or for a special or distinctive plate to any motor vehicle issuing office.

TAXES AND OTHER FEES

SUBTOTAL OF VEHICLE AND OPTIONS	\$71,174.46
TRADE-IN ALLOWANCE	-
OTHER (ITEMIZE)	+
TAXABLE CASH DIFFERENCE	
COUNTY Nassau TAXES AT 0 %	
*TIRE FEE	\$12.50
N.Y.S. INSPECTION FEE	\$10.00
REGISTRATION FEES (ESTIMATE)	
Dealer's optional fee for processing application for registration and/or certificate of title, and for securing special or distinctive plates (if applicable). THIS IS NOT A DMV FEE -- \$	\$175.00
TOTAL SELLING PRICE	\$71,371.96
PLUS BALANCE OWING ON TRADE-IN	+
NET	
LESS DEPOSITS SUBMITTED (TRANSFER FROM LEFT COLUMN)	-
CASH DUE ON DELIVERY	\$71,371.96



127 Wolf Road
Albany, New York 12205
NYS DMV REG. No. R301-0116
(518) 458-7700

Bill Asprion

Steve Gordon

GLEN COVE CITY SALESPERSON

BUYER'S NAME
9 GLEN ST

STREET ADDRESS
Glen Cove

NY

11542

CITY
(516) 725-1430

(516) 780-3883

STATE

(516) 840-5660

ZIP

RES. PHONE

BUS. PHONE
hats8385@gmail.com

DRIVER'S LIC. NO.

EMAIL ADDRESS

THE TRANSACTION

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THE VEHICLE

☒ NEW ☐ USED ☐ DEMO YEAR 2024 STOCK # F24394

MAKE Chevrolet MODEL Silverado 3500HD

BODY TYPE Crew Cab # 8 ☒ AUTO ☐ SP. ☒ 4 WD

BODY COLOR Summit White TRIM WT

VIN 1GC4YSE79RF392689

DEL. DATE MILEAGE

ESTIMATED DELIVERY DATE / PLACE OF DELIVERY

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THE TRADE

YEAR MAKE

MODEL BODY

COLOR TYPE

VIN MILEAGE

PLATE EXP. NEED

NO. DATE PLATES ☐

THE CLOSEOUT

BAL. OWING TO: ADDRESS

AMOUNT GOOD UNTIL WHEN CONTACTED WHOM

\$ ACCT PHONE

NO.

INSURANCE

INS. AGT. PHONE

ADDRESS

INS. CO.

POL. NO.

EFF. DATES

DEPOSITS

DEPOSIT WITH

ORDER NO.

ADDITIONAL DEPOSIT

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ANY MOTOR VEHICLE TRANSACTIONS AND MUST BE IN CASH OR CERTIFIED CHECK ONLY. BUYER'S SIGNATURE DATE

ACCEPTED BY DATE 7/18/2025

THIS AGREEMENT IS NOT BINDING UNLESS SIGNED BY THE SELLER AND THE BUYER. SEE THE OTHER SIDE FOR ADDITIONAL TERMS.

THE PRICE

VEHICLE PRICE + \$55,515.00

TRANSPORTATION (IF NOT INCLUDED IN VEHICLE PRICE) +

FACTORY INSTALLED EQUIPMENT +

OPTION CODE Piggyback off of Franklin County contract

23-0908-1

2% off vehicle per Franklin County - \$1,110.30

VEHICLE SUBTOTAL \$54,404.70

Options:

Plow and Lights per Spec \$12,772.00

Spray-in bed Liner \$895.00

2% off options per Franklin County - \$273.34

OPTIONS SUBTOTAL \$13,393.66

Fee to deliver vehicle included in price

DEALER INSTALLED EQUIPMENT AND SERVICES +

*NYS WASTE TIRE MANAGEMENT AND RECYCLING FEE \$2.50 PER NEW TIRE

THE AMOUNT INDICATED ON THIS SALES CONTRACT OR LEASE AGREEMENT FOR REGISTRATION AND TITLE FEES IS AN ESTIMATE. IN SOME INSTANCES, IT MAY EXCEED THE ACTUAL FEES DUE THE COMMISSIONER OF MOTOR VEHICLES. THE DEALER WILL AUTOMATICALLY, AND WITHIN SIXTY DAYS OF SECURING SUCH REGISTRATION AND TITLE, REFUND ANY AMOUNT OVERPAID FOR SUCH

FEES. Purchaser's Initials: Date: 07/18/2025

*The optional dealer registration or title application processing fee (\$75.00 maximum) and special plate processing fee (\$5.00 maximum) are not New York State or Department of Motor Vehicles fees. Unless a lien is being recorded or the dealer issued number plates, you may submit your own application for registration and/or certificate of title or for a special or distinctive plate to any motor vehicle issuing office.

TAXES AND OTHER FEES

SUBTOTAL OF VEHICLE AND OPTIONS \$67,798.36

TRADE-IN ALLOWANCE -

OTHER (ITEMIZE) +

TAXABLE CASH DIFFERENCE

COUNTY Nassau TAXES AT 0 %

*TIRE FEE \$12.50

N.Y.S. INSPECTION FEE \$10.00

REGISTRATION FEES (ESTIMATE)

Dealer's optional fee for processing application for registration and/or certificate of title, and for securing special or distinctive plates (if applicable). THIS IS NOT A DMV FEE - \$175.00

TOTAL SELLING PRICE \$67,995.86

PLUS BALANCE OWING ON TRADE-IN +

NET

LESS DEPOSITS SUBMITTED (TRANSFER FROM LEFT COLUMN) -

CASH DUE ON DELIVERY \$67,995.86

8F

Flock Safety + NY - Glen Cove City PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Matt Swansey
matt.swansey@flocksafety.com
+14014658413

flock safety

flock safety

EXHIBIT A ORDER FORM

Customer: NY - Glen Cove City PD
 Legal Entity Name: NY - Glen Cove City PD
 Accounts Payable Email: cortiz@glencovepd.org
 Address: 1 Bridge St Glen Cove, New York 11542

Initial Term: 24 Months
 Renewal Term: 24 Months
 Payment Terms: Net 30
 Billing Frequency: Annual
 Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$3,000.00
Flock Safety LPR Products			
Flock Safety LPR, fka Falcon	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			

Subtotal Year 1:	\$3,000.00
Annual Recurring Subtotal:	\$3,000.00
Estimated Tax:	\$0.00
Contract Total:	\$6,000.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	

At Contract Signing	\$3,000.00
Annual Recurring after Year 1	\$3,000.00
Contract Total	\$6,000.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users

FlockOS Features & Description

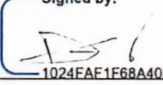
FlockOS Features	Description
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By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms of Service located at <https://www.flocksafety.com/terms-and-conditions>.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: NY - Glen Cove City PD

By:  Signed by:
1024FAF1F68A40F
Name: Dan Haley
Title: Chief Legal Officer
Date: 8/18/2025

By: _____
Name: _____
Title: _____
Date: _____
PO Number: _____



Metropolitan Data Solutions

SERV
No: F

8H

279 Conklin Street, Farmingdale, NY 11735 ATTN: Contracts Department, Tel: (516) 586-5520

BILLING ADDRESS:

Account/Loc #: 1989 000
Customer: GLEN COVE POLICE DEPARTMENT
Street Address: 1 BRIDGE STREET
City/State/Zip: GLEN COVE, NY 11542
Contact: MAUREEN PAPPACHRISTOU
maureenp@glencovepd.org
Phone# / Fax#: (516) 676-1892

INSTALLED ADDRESS:

Account/Loc #: 1989 000
Customer: GLEN COVE POLICE DEPARTMENT
Street Address: 1 BRIDGE STREET
City/State/Zip: GLEN COVE, NY 11542
Contact: MAUREEN PAPPACHRISTOU
maureenp@glencovepd.org
Phone# / Fax#: (516) 676-1892

CONTRACT TERM	Start Date: 06/01/25 <i>Month/Day/Year</i>		End Date: 5/31/27 <i>Month/Day/Year</i>		Total Months Coverage: 24		ZONE (Check Appropriate Box)		
							A	B	C
							X		
MODEL	SERIAL NO.	DESCRIPTION			Annual Card Limit	# PM Per Year	Service Type	Annual Rate	
CD800MASTR1	1989000	DATACARD CAPTURE SYSTEM INCLUDES:			<5,000	2	ON-CALL	\$ 2,100.00	
SigPad	TS460HP17L2	Signature Capture Pad							
CD800	C61582	DATACARD CD800							
CardExchange	100384	CardExchange Solutions							
CardExchange	100385	CardExchange Solutions							

NOTES:

- Coverage Hours: Monday-Friday, 8am to 5pm
- Billing Frequency: Annually in advance
- Supply items are **NOT** included in the Service Maintenance Contract
 - (ie. Cards, Print heads (or labor to replace printheads), cleaning rollers, overlay, etc.)
- If annual card limit is exceeded, Metropolitan Data Solutions reserves the right to terminate this agreement
- Contract pricing is based on customers purchasing Datacard authorized supplies from their local Datacard authorized dealership.

TOTAL * \$ 2,100.00

***Metropolitan Data Solutions will invoice.
DO NOT SEND PAYMENT with this document**

**Total contract amount DOES NOT
Include sales tax if applicable.**



CHECK BOX IF TAX EXEMPT

(If tax exempt, attach a copy of the exemption certificate)

CUSTOMER AUTHORIZED SIGNATURE

PO NUMBER (Attach Copy)

DATE

CUSTOMER NAME (PLEASE PRINT)

TITLE

PHONE #

FAX #

Service Manager: **Jonathan Friedfertig**

516 586-5520 x 108

Date: **Revised 7/16/2025**

jfried@mds-ltd.com

CONTRACT QUOTE VALID FOR 60 DAYS. SUBJECT TO ALL THE TERMS, CONDITIONS, AND LIMITATIONS INCORPORATED BY REFERENCE AS SHOWN ON THE BACK HEREOF. THIS AGREEMENT SHALL NOT BE BINDING AND EFFECTIVE UNTIL ACCEPTED BY METROPOLITAN DATA SOLUTIONS. TERMS AND CONDITIONS CANNOT BE CHANGED. FAX / MAIL COMPLETED FORM TO THE CONTRACTS DEPARTMENT (Phone / Address Above)